

## **ITNOG Mission**

- Build and support the Italian networking community
- Provide tools
  - Mailing list
- Allow discussion
  - ITNOG main event
  - ITNOG On The Road

## Financials 2017

#### **Income 2017**: €12500

- Italian sponsors: €6500
- International sponsors: €6000

#### **Expenses 2017**: €6635

- Management fees: €2050
- ITNOG3: €3961
- Bookkeeping: €520
- Others: €104

### **Earnings before taxes 2017**: €4292

More details at: <a href="https://bit.ly/2D50xf7">https://bit.ly/2D50xf7</a>

# Financials 2018 (projections)

**Income 2018:** €28500

- Italian sponsors: €18500
- International sponsors: €10000

### Expenses 2018: €18100

- Management fees: €1300
- ITNOG4: €15000
- Bookkeeping: €1300
- Others: €500

Earnings before taxes 2018: €10400



### ITNOG On The Road

- Announced during ITNOG3 in November 2017
- Aims to foster local communities by promoting communication
- The event format is left to the event's host
- The current format includes an afternoon learning session followed by a social event
- 2 meetings have happened so far:
  - July 2018: Rome, hosted by NaMEX (fully booked)
  - September 2018: Turin, hosted by TOP-IX (fully booked)
- Future events will be published on the website

## ITNOG Partnership Program

- Goals
  - Formalize the relationship with the OTR hosts
  - Guarantee a minimum number of yearly OTR events
  - Allow the OTR hosts to leverage the ITNOG brand in autonomy
- Status
  - Partnership overview: finalized
  - Partnership legal agreement: under board review
- More to follow soon!

## Contacts

- ITNOG Sponsorships: <a href="mailto:sponsors@itnog.it">sponsors@itnog.it</a>
- ITNOG Board of directors: <u>board@itnog.it</u> (Samer Abdel-Hafez, Marco d'Itri, Paolo Lucente, Marco Marzetti)
- Program Committee: <u>itnog-pc@lists.itnog.it</u>